

DISTRIBUTOR PROFILE

In order to objectively evaluate your company's application to become an appointed distributor for WASTECONTROL in your region, you are required to complete the form below.

If you have any questions relating to the form, please do not hesitate to contact us.

NOTE: All information submitted will be treated as confidential and is for internal use only. This information will not be disclosed to any third party. PLEASE e-mail this form to mja@wastecontrol.dk

Company name:	
Address of head office:	
Country:	
Telephone:	
E-mail:	
Website:	

Who would be your primary contact?

Name:	
Job title:	
Direct phone:	
Mobile:	
E-mail:	

Brief company profile (company established in?, number of employees etc.)

Short introduction:	
Where are you offices:	
Geographical territories:	
Companies you represent:	
Short term company objectives	
Long term company objectives	

Annual Turnover EUR:

This Year:	
Last Year:	
Previous Year:	

Marketing Strategy:

Describe your target market(s)	
Distribution strategy (defined by customers etc.)	
How do you plan to promote WASTECONTROL's products?	
Are there products in you current line that complement WASTECONTROL's products?	
How do WASTECONTROL's products contribute to your marketing strategy?	
Do you have field sales reps? (if yes list number of fields reps.)	
Anticipated annual sales volume	

Purchasing:

Do you plan to stock WASTECONTROL's products – or order to fulfill customer orders?	
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If you have any further questions, please do not hesitate to contact Martin Jacobsen- mja@wastecontrol.dk or phone: +45 31 31 00 99
